



## MEMBER PROTECTION INFORMATION OFFICER TAKEAWAYS – LIE SPOTTING

- Everybody is a liar
- Not all lies are harmful
- Lying is very prevalent and part of our culture
- There are good and bad liars – often characterized by signs such as ‘distancing language’ – using words that distance other people
- Body language slips – such as ‘freezing’ the upper body or a fake smile
- An honest person will be cooperative and work with you
- Deceptive people tell their story in chronological order – giving too much detail. They have inappropriate head shakes and can show anger
- These details are not, individually, indicators of deception. But collectively they are red flags to deception